

FREQUENTLY ASKED QUESTIONS

OUR PARTNERSHIP WITH NASA FEDERAL CREDIT UNION

The Partnership Federal Credit Union (The Partnership) and NASA Federal Credit Union (NASA Federal) have entered into an agreement to merge the two organizations together, which will result in a credit union with \$2.7B in assets serving approximately 169,000 members nationwide. Enclosed are answers to some questions that you may have about our partnership.



Unlike other mergers that are designed to make money for stockholders, this merger is for you, our member.



ARE BOTH CREDIT UNIONS FINANCIALLY SOUND?

Yes, both credit unions are financially and operationally strong and neither one needs to merge. We are choosing to merge to better serve our membership.

The Partnership, a \$154M credit union with 9.29% net worth will be merging into NASA Federal, a \$2.6B credit union with 9.87% net worth. Both institutions are profitable and have low delinquency and net charge off ratios.

Given the strength of each institution, preliminary estimates illustrate that combined net worth will not change materially due to the business combination.

WHY IS THE PARTNERSHIP FCU CONSIDERING A MERGER WITH NASA FEDERAL?

The Board of Directors has concluded that the proposed merger is in the best interests of our members because it allows for a consolidation of energies and resources of the two credit unions to better serve the members in a competitive and secure environment. Unlike other mergers that are designed to make money for stockholders, this merger is for you, our member. This merger will result in a wider variety of competitive services, products and conveniences.

- Convenience through 12 additional branch locations throughout DC, Maryland and Virginia
- Continued access to over 5,000 credit union shared branch locations worldwide and 30,000 surcharge free ATMs through the CO-OP network.
- A full-service call center to serve you with longer hours of operation.



Advanced products and services with competitive interest rates including:

- + Apple Pay®, Android Pay®, and Samsung Pay®
- + Student loans
- + Additional mortgage products, such as reverse mortgages
- + Business accounts and loans
- + Wealth management and Financial planning
- + Award winning VISA credit cards with low rates and high rewards
- + Advanced online account opening and loan application and origination
- + State-of-the-art online and mobile banking with complimentary FICO scores
- + 12 additional branches in MD, DC & VA

Beyond these immediate benefits, this merger will combine two established entities that share similar values and commitment to their members, people and culture. Our two organizations share a core purpose of advancing and promoting the interests of the public to empower people to achieve a brighter financial future. With the combined vision, people and capabilities of these two organizations, the members, communities and employees will receive lasting benefits.

The combined entity will leverage its leadership and innovation to offer members competitive products and services even better than they are today.

WHEN WILL THE MERGER BE COMPLETED? WHAT HAPPENS NEXT?

The Board of Directors of both credit unions has unanimously approved the intention to merge. Our regulator, the National Credit Union Administration (NCUA), has approved this merger and now it is time for you to cast your vote. A “yes” vote will mean that you agree that The Partnership FCU should merge with NASA Federal to provide greater benefits and value to members. We will keep you updated on our progress and hope to have the process completed by the end of 2019.



WHO IS NASA FEDERAL CREDIT UNION?

NASA Federal is a full-service financial institution proudly serving their members since 1949. In addition, NASA Federal ranked at the top of Forbes' 2018 Best Credit Unions. According to Forbes, consumers in the U.S. were asked to rate their credit unions on overall recommendations and satisfaction, which included trust, terms and conditions, branch services, digital services and financial advice. According to Forbes, customers in the U.S. were asked to rate their credit unions on overall recommendations and satisfaction, which included trust, terms and conditions, branch services, digital services and financial advice.



NASA Federal currently provides financial services to the employees, contractors and the family members of NASA, along with other select employee groups and associations nationwide. NASA Federal is committed to providing value to members while giving them exceptional service. Together The Partnership FCU and NASA Federal are two strong credit unions that make one strong partnership. NASA Federal's service philosophy, employee culture, vast product and service offerings and financial strength make them a natural fit for us.

WILL THE PARTNERSHIP FCU'S BRANCHES REMAIN OPEN?

Our plan is to maintain both the branch at the FDIC building in VA Square and at the NSF building in Alexandria, VA. In addition, once the merger is complete, all members will have access to 12 other NASA Federal owned branches in the Washington Metro area, as well as continued access to a nationwide branch network of more than 5,000 shared credit union branches where you can deposit or withdraw money, transfer money among accounts and complete most transactions you might perform in a credit union owned branch.

In addition, members will continue to have access to more than 30,000 surcharge-free ATMs with more than 9,000 accepting deposits in locations such as 7-11, Costco and Walgreens.



NASA Federal ranked number one on the Forbes 2018 Best Credit Unions in Maryland and DC.



WHAT WILL HAPPEN TO THE EMPLOYEES AT THE PARTNERSHIP FCU?

All employees of The Partnership FCU will have an opportunity to work for NASA Federal. Employee retention is an important goal for both The Partnership FCU and NASA Federal and we will be better able to offer more development opportunities to our team.

WILL THERE BE CHANGES IN THE ACCOUNTS, LOANS AND OTHER PRODUCTS OFFERED BY NASA FEDERAL CREDIT UNION?

As a result of our partnership we are in the process of evaluating all products, services and fees and any changes will be announced at least 30 days prior to the effective dates of the change. Extensive communication will be provided to help you transition seamlessly, no matter how you use the credit union.



HOW CAN I GET MORE INFORMATION ON NASA FCU?

You may check NASA FCU's website at www.NASAFCU.com.

WHO WILL BE THE CEO?

NASA Federal CEO, Doug Allman will be the CEO of the combined credit union. The Partnership FCU's CEO, Theresa Mann will join the senior leadership team at NASA Federal as Vice President and Chief Risk Officer.

WHAT WILL THE NAME OF THE NEW ORGANIZATION BE?

The name of our combined organization will be NASA Federal Credit Union.

IS MY MONEY SAFE?

Yes. Your accounts remain safe, sound and insured. Your deposits will continue to be federally insured by the National Credit Union Share Insurance Fund (NCUSIF) just as they are now.

DOES THIS MEAN OUR RATE AND FEE SCHEDULES WILL CHANGE?

The Partnership FCU will adopt NASA Federal's rates and fee scheduled effective with the merger. You may access NASA Federal's website now, including rates and fees, at www.NASAFCU.com.

We think you will be happy to know that we already have much in common. Again, all changes will be disclosed to our membership with clear information provided prior to changes taking effect.

WHAT WILL HAPPEN TO THE BOARD OF DIRECTORS AT THE PARTNERSHIP FCU?

The Partnership FCU will have continued volunteer representation after the merger as two members of our current Board of Directors will have the opportunity to serve as Associate Board Members of NASA Federal.

WHAT IF I HAVE SPECIFIC QUESTIONS?

We would be happy to take your question personally. Please email your question to our CEO, Theresa Mann at TellUs@ThePartnershipFCU.com.